



**2020 Information and Communication Technologies Industry** Market Data and Trends July 2021

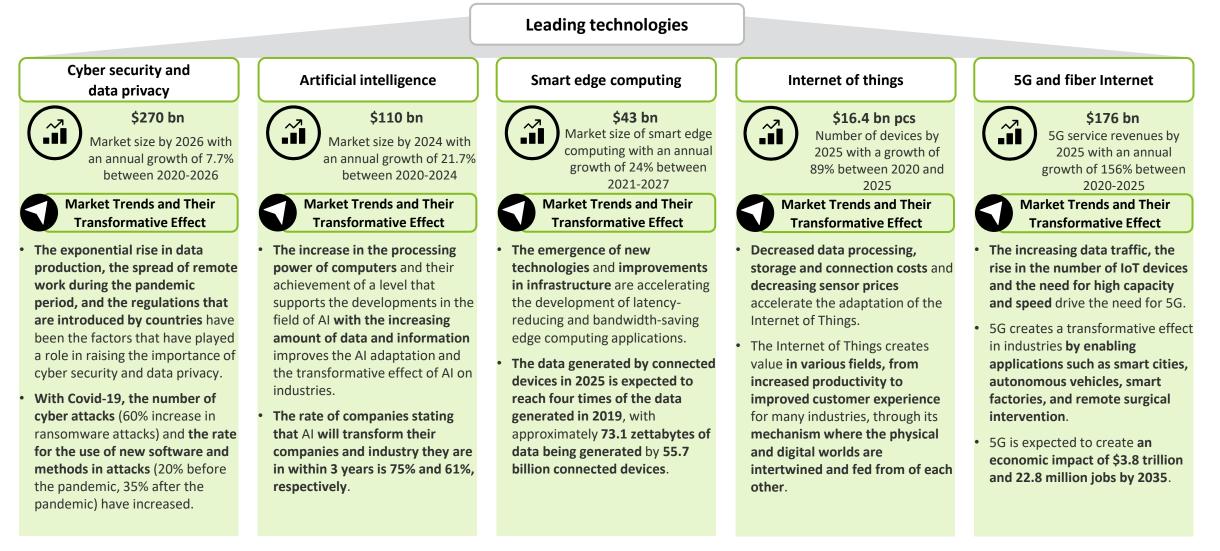


Leading Technologies in the Industry

#### Leading Technologies in the Industry



5G and fiber internet, Internet of things, smart edge computing, AI, cyber security and data privacy technologies are technologies that stand out both with the market growth expectation and adaptation, and their transformative effects on the industries.

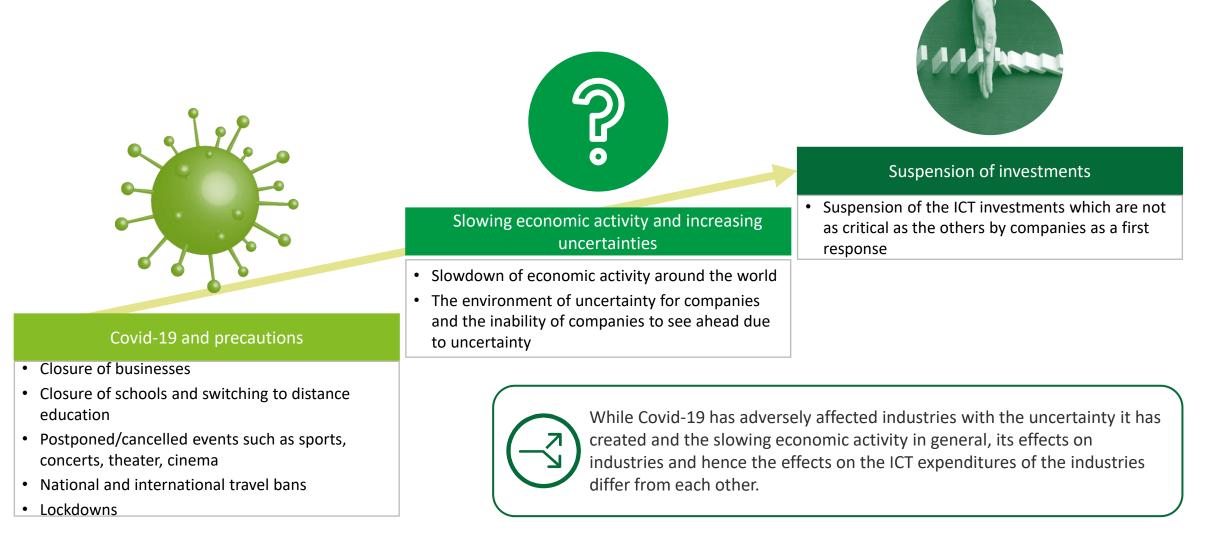


Information and Communication Technologies Industry Under the Impact of Covid-19

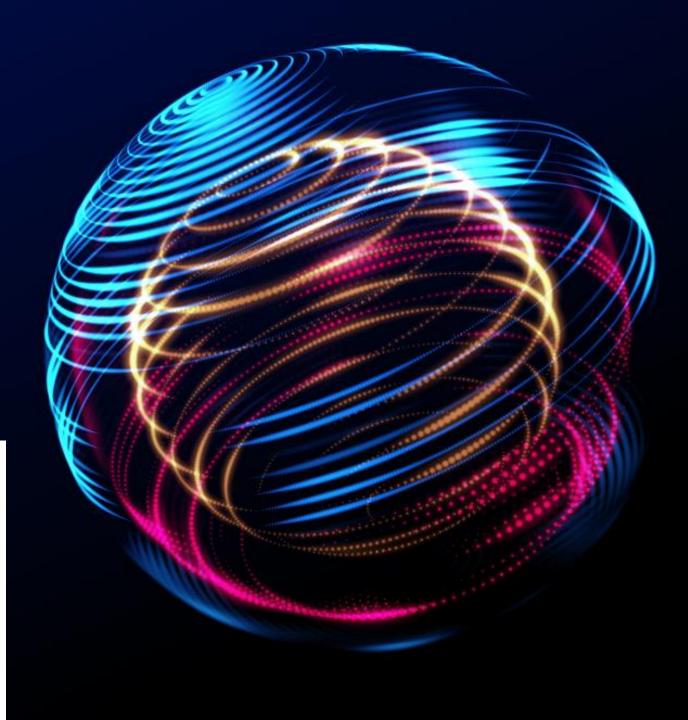


#### Impact of Covid-19 on ICT Spending

The economic activity slowing down with the effect of Covid-19 and increasing uncertainties caused ICT investments to be suspended in general, while having different effects on the ICT expenditures of industries.



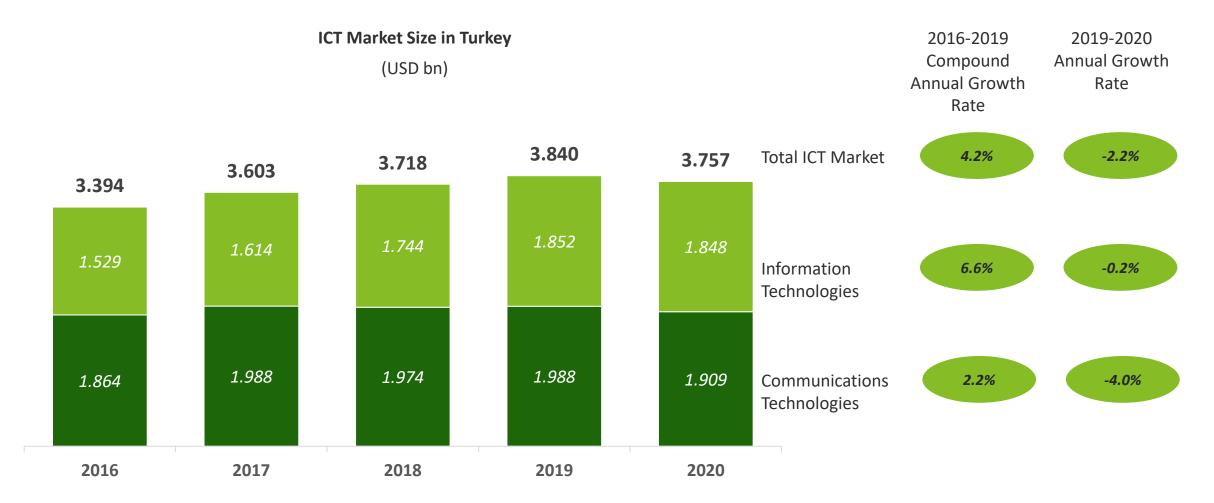
# Global Industry Size



#### Size of the Global ICT Market in 2020



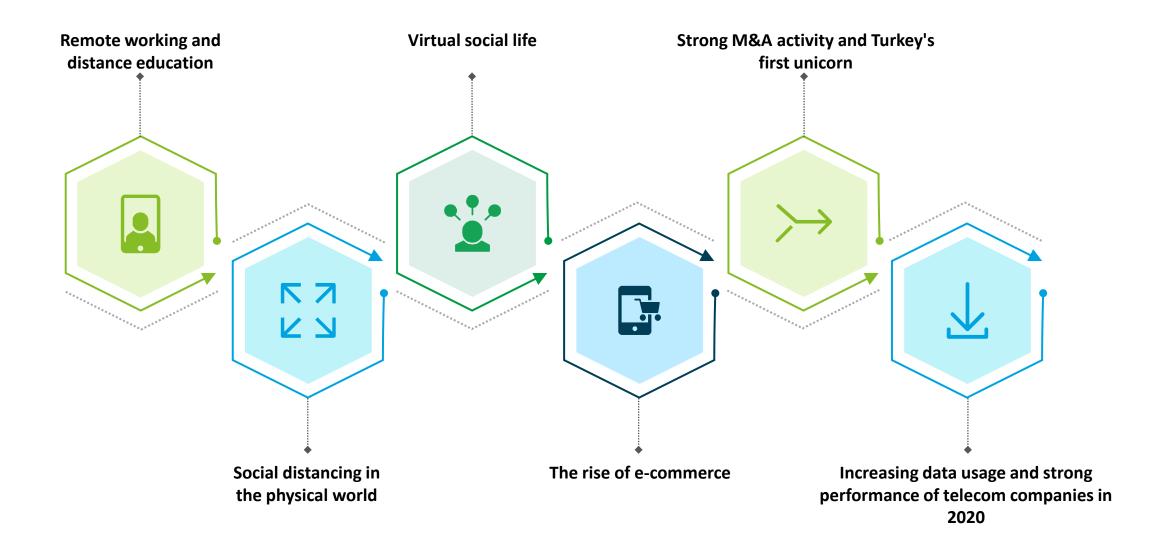
The size of the global ICT market decreased by 2.2% to 3.8 trillion dollars in 2020, while the information technologies and communication technologies market sizes were down by 0.2% and 4.0%, respectively.



Prominent Developments in the ICT Sector in Turkey

#### Prominent Developments in the ICT Sector in Turkey





Size of the Turkish Information and Communications Technologies Industry



**Project stakeholders** 



Project Consultant

# **Deloitte**.

Project Data Providers



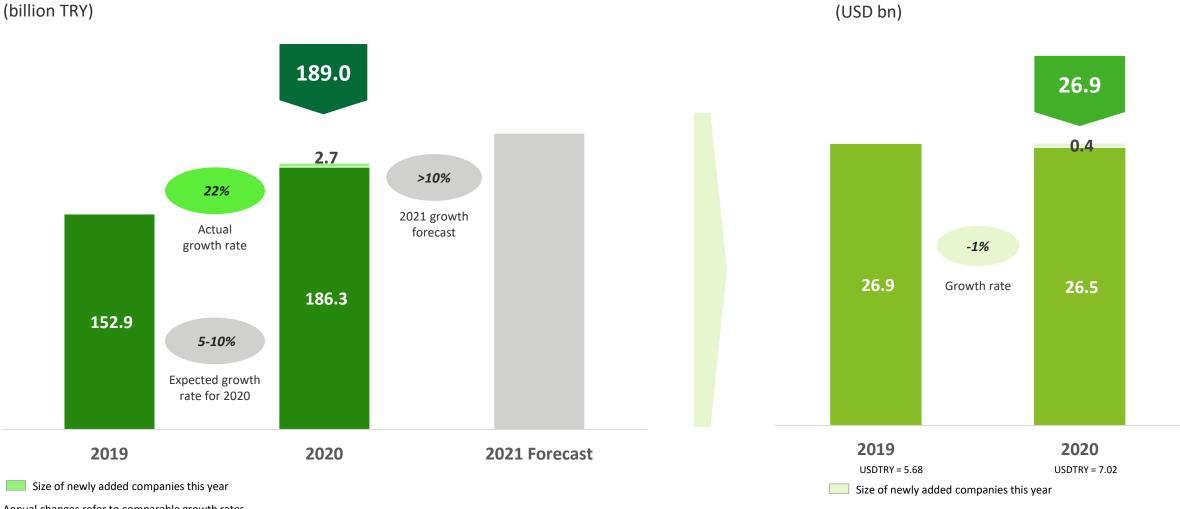




### Total Industry Size (bn TRY)

**ICT Market Size in Turkey** 

In 2020, the market size reached 189.0 billion TRY (US\$26.9 billion).



Annual changes refer to comparable growth rates. Note: Sums may differ due to rounding.

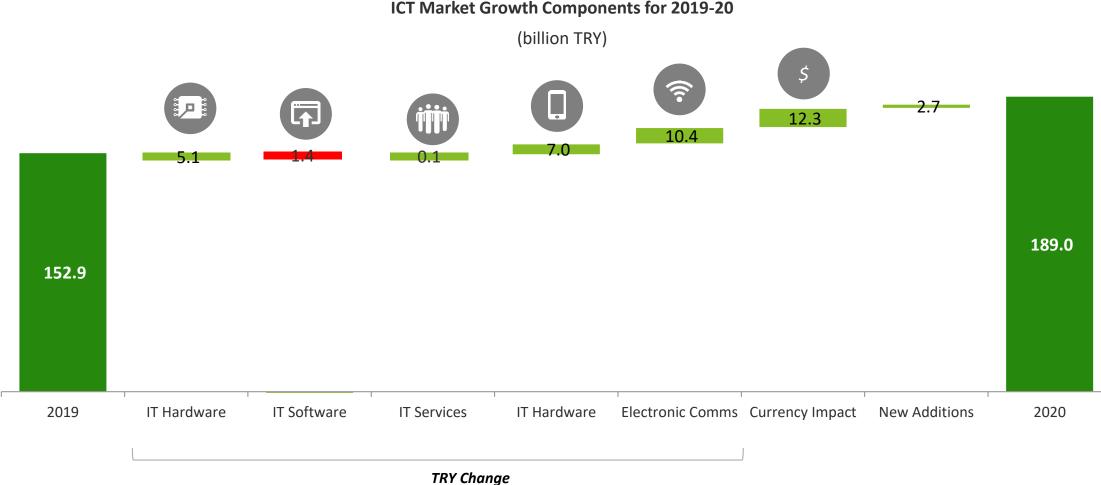
© 2021 Deloitte Danışmanlık A.Ş.



#### Sector Growth Components



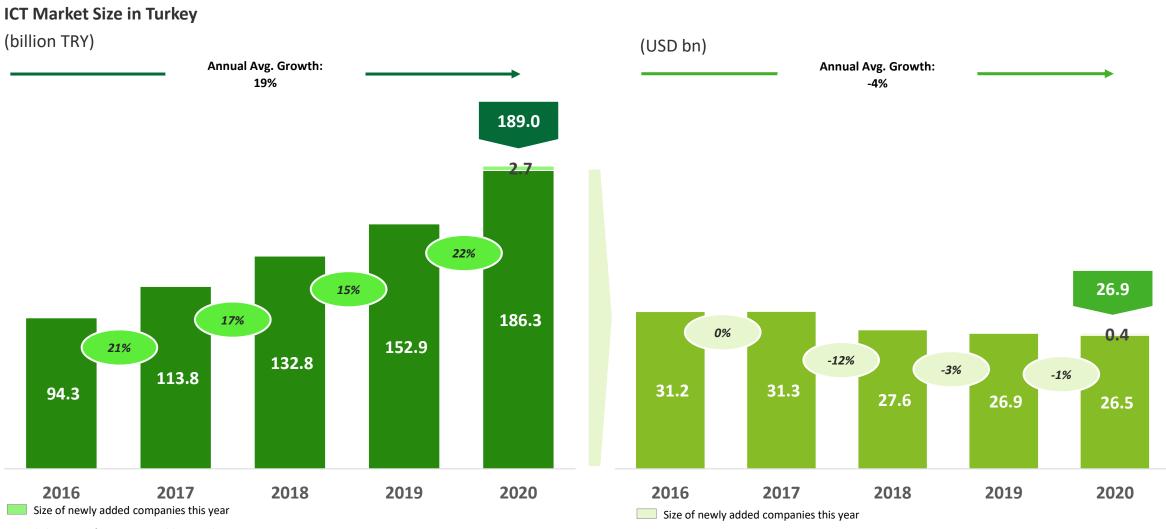
Changes in foreign exchange rates and Electronic Communications sector contributed growth in the sector with 12.3 bn and 10.4 bn TRY, respectively.



ICT Market Growth Components for 2019-20

#### Total Industry Size (bn TRY and US\$)

Between 2016 and 2020, the annual average growth of the industry on TRY basis was 19%.



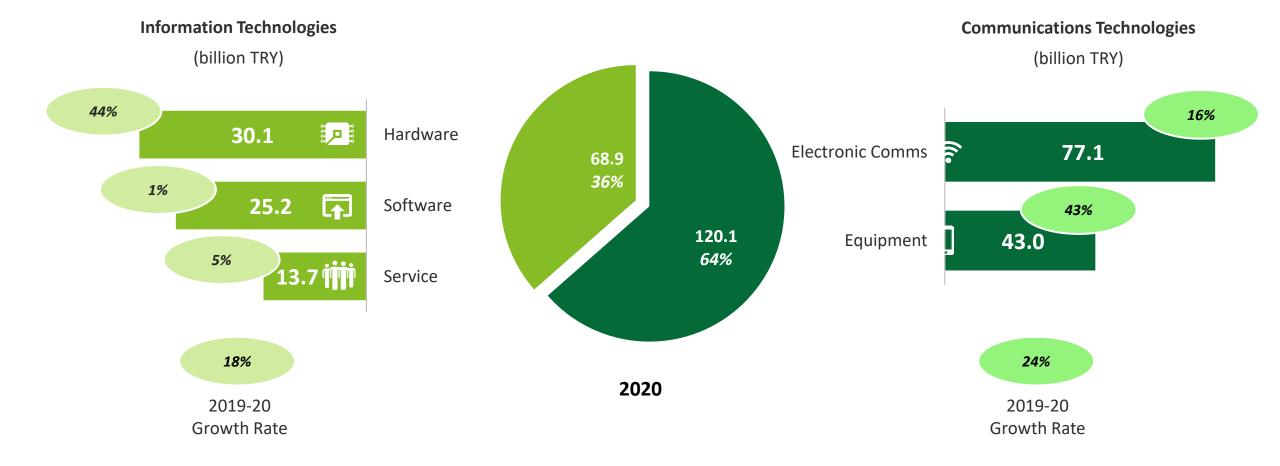
Annual changes refer to comparable growth rates. Note: Sums may differ due to rounding.

© 2021 Deloitte Danışmanlık A.Ş.



#### Information and Communications Technology Industry Subcategories

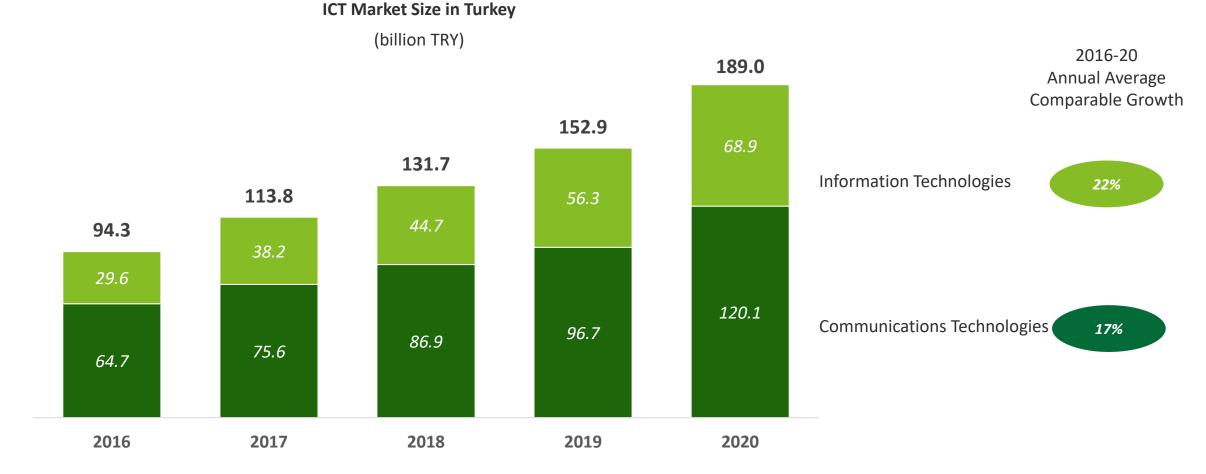




#### Information and Communications Technologies Market Breakdown (billion TL)

INFORMATICS INDUSTRY ASSOCIATION

Information Technologies grew faster between 2016-2020 compared to Communication Technologies.

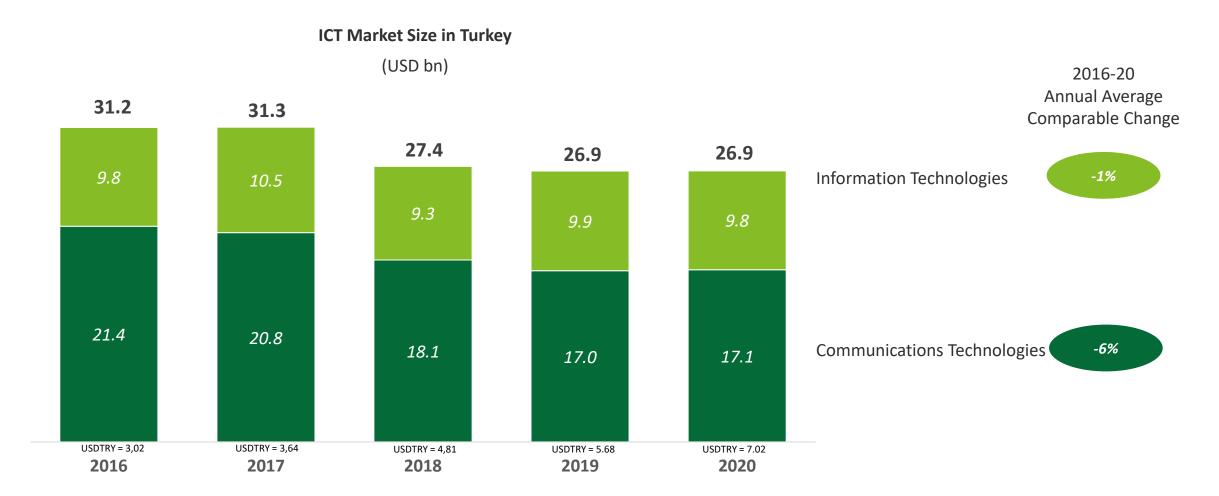


Note: Sums may differ due to rounding. © 2021 Deloitte Danışmanlık A.Ş.

#### Information and Communications Technologies Market Breakdown (USD bn)



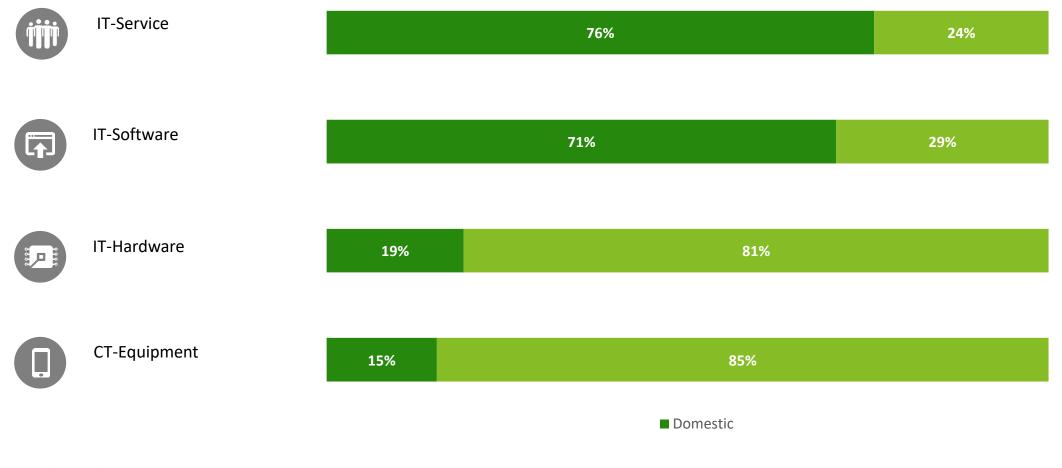
The increasing exchange rate had a negative impact on the sizes of both Information Technologies and Communication Technologies.



#### Origins of Products and Services in 2020



The weight of domestic products is higher in service and software categories within Information Technologies.



Source: Deloitte analysis

#### Technology Development Zones (Technoparks)



| Technoparks in Turkey                | 2020   | 2021   | % Change  |
|--------------------------------------|--------|--------|-----------|
| Number of Technoparks                | 84     | 87*    | 4%        |
| Number of Companies                  | 5,673  | 6,267  | %11       |
| Number of Employees                  | 58,313 | 64,866 | %11       |
| Total Revenues (bn TRY)              | 22.9   | 20,8   | -9%       |
| Total Exports (bn TRY)               | 4.5    | 7,7    | 71%       |
| Revenue per Company (million TRY)    | 4.0    | 3.3    | -18%      |
| Revenue per Employee (thousand TRY)  | 392    | 321    | -18%      |
| Exports per Technopark (million TRY) | 54.0   | 88.6   | 64%       |
| Exports as a share of Revenues       | 20%    | 37%    | +1700 bps |

Source: Republic of Turkey, Ministry of Industry and Technology

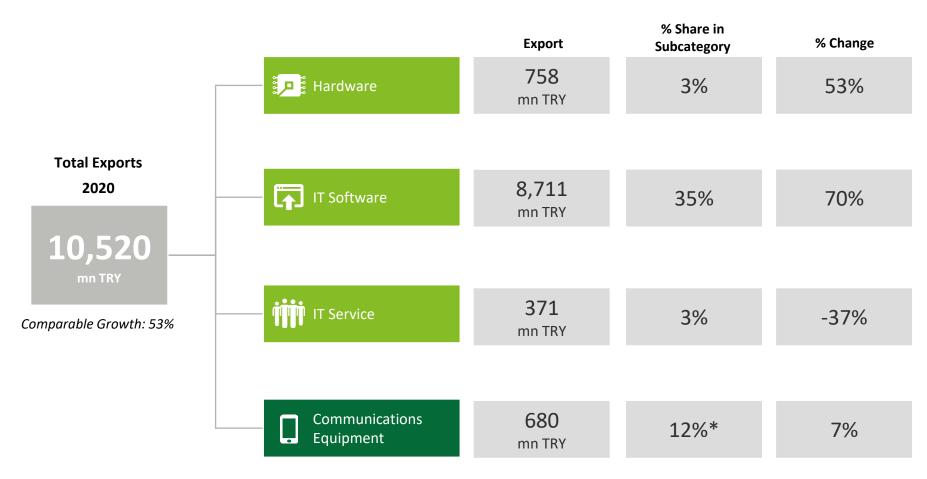
\*72 of the 84 Technology Development Zones have been continuing to operate, while 15 are not operating due to ongoing infrastructure work.

© 2021 Deloitte Danışmanlık A.Ş.

#### ICT Industry Exports



The largest share in total exports is that of the Information Technologies Software category.



Mobile phones are excluded. Annual changes refer to comparable growth rates. Note: Sums may differ due to rounding.

#### **ICT Industry Exports**



The total exports of the industry grew by an average of 10% annually on dollar basis between 2016 and 2020.



#### **ICT Exports**

(mn USD)

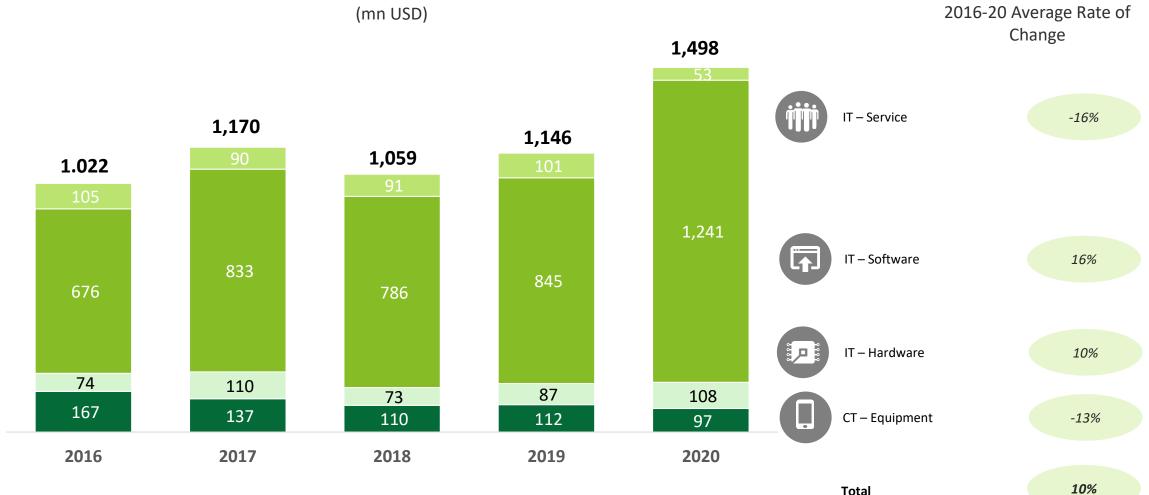
- While the total size of the industry decreased • by 1% in dollar terms in 2020, the total exports of the industry increased by more than 30%.
- A decrease was observed in the exports of the • communication technologies group in 2020, while the information technologies group provided the growth in exports.
- The most important factor driving the increase • is the growth in the Information Technologies -Software category, which also has the largest share in exports.

### **ICT Industry Exports**

#### Development of sub categories - mn USD

**ICT Exports** 





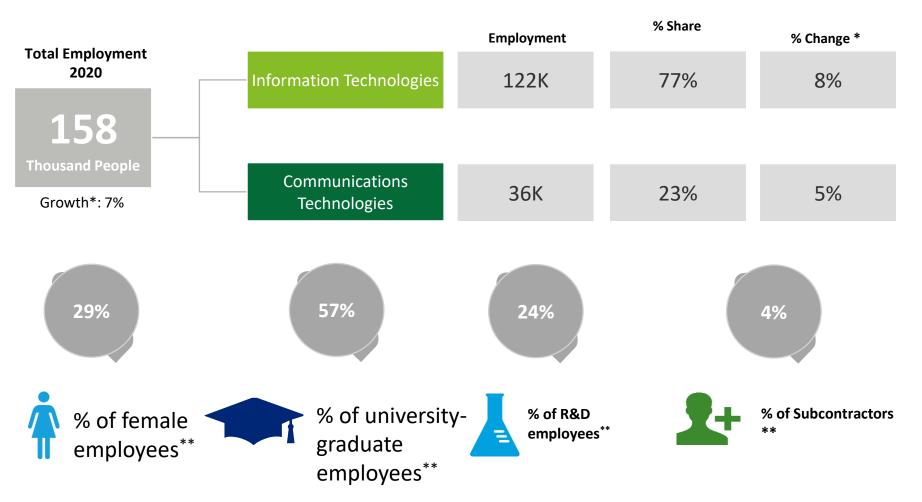
Total

Note: Sums may differ due to rounding.

© 2021 Deloitte Danışmanlık A.Ş.

#### ICT employment in thousands

The total jobs in the industry reached 158 thousand in 2020 with a growth rate of 7%.



\*Growth rates represent comparable rates. (Calculated by excluding surveyed firms for the first time this year.) \*\*: Based on survey responses and BTK data

© 2021 Deloitte Danışmanlık A.Ş.

Tü Bisal

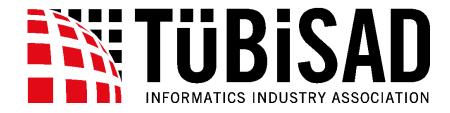
#### 2020 ICT Market bn TRY





| Information Technologies |          | Communications Technologies |                   |                    |
|--------------------------|----------|-----------------------------|-------------------|--------------------|
| 68.9                     |          | 120.1                       |                   |                    |
| मardware                 | Software | Service                     | រែក្នាំ Equipment | 🛜 Electronic Comms |
| 30.1                     | 25.2     | 13.7                        | 43.0              | 77.1               |





## Thank You

#### We would like to thank the Ministry of Industry and Technology, BTK, Context, TÜBİSAD members and sector companies for their valuable contributions.

This report was prepared by Deloitte Turkey for TÜBİSAD. Any other use or disclosure in whole or in part of this information without the express written permission of TÜBISAD and Deloitte Turkey is prohibited.