



Business Support at Your Doorstep

ICT Cooperation Day

03.12.2010 – Istanbul

Sabancı
Üniversitesi



computer **Life**

COMPUTER LIFE S.A.

Mr. Charilaos Chrissopoulos / Managing Director



Who We Are?

- ▶ 25 years of constant growth
- ▶ The largest IT company based in north Greece
- ▶ Strong presence in south Greece
- ▶ More than 1000 installations in Greece and the rest of the Europe (especially in Balkan countries)
- ▶ 59 employees in Athens & Thessaloniki



What We Do?

- ▶ **Vision**

- ▶ Increase sales
- ▶ Approach new geographical directions

- ▶ **Mission**

- ▶ Help our customers through technology
- ▶ Provide them innovative ideas and the know how

- ▶ **Strategic objectives**

- ▶ Expand business in our old customers with new software products
- ▶ Increase our customers database
- ▶ Expand in foreign markets



What We Do?

▶ Company Products

▶ Products & Services

- ▶ ERP Plexis
- ▶ SMLXL POS (retail software)
- ▶ Cad/Cam
- ▶ Microsoft dynamics navision
- ▶ E-business solutions

▶ IT Hardware Solutions

- ▶ IT Networks Infrastructure
- ▶ WAN Network Solutions

▶ Other Activities

- ▶ Consultancy regarding EU sponsored programs



▶ **Expertise and Know-how**

- ▶ Computer Life' s expertised and have the know how in the development and introduction of innovative software technology in the apparel industry combined with the quality and the brand awareness that characterize **CAD/CAM** products and services



▶ Previous Experiences

- ▶ In 1989, the co-operation between **Computer Life** and the Spanish multinational company “**Investronica**” took place. The company acquired the exclusive representation of the CAD /CAM systems and CIM technologies in Greece and managed to develop high degree of know how in the clothing field and gain a satisfactory market share.
- ▶ In the framework of developing its product mix **Computer Life** started its co-operation with the Israeli company “**Synel**” in 1995 and it undertook the exclusive representation of job costing systems, time attendance systems and access control systems in Greece. Also in 1996, the company started the research and development of its programs with 32 bit Client Server technology on Windows NT platform and SQL Base as RDBMS.
- ▶ From the beginning of 2004 **Computer Life** is a member of the network of certified partners of **Microsoft Business Solutions** (Microsoft Certified Partners with Microsoft Business Solutions competency) disposing and supporting in the Greek market the complete system of **Enterprise Resource Planning-ERP** of Microsoft Business Solutions-**Navision**



What we offer

- ▶ Interested Fields

- ▶ New software product like: PLEXIS ERR, Futura, Nest-IT, ERP and integration of CAD systems

- ▶ Types of Cooperation / Project

- ▶ **Computer Life's** strategy is to gain a **leading position** and increase its sales of products and services through strategic co-operations in **new geographical directions** in the Greek and International market of the apparel industry. Expand in foreign markets and penetrate in countries and markets where the means of production in the apparel industry are premature and the possibility of penetration is high.

